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**Cardiovascular Information Vendor Acquires Vascular Laboratory
Software Business**

*Move Creates Unified Patient Data Management Option for More Than 500
US Hospitals and Practices*

Oakland, CA—California and Washington-based Lumedx Corporation, the leading US supplier of Cardiovascular Information Systems, has acquired the vascular laboratory software and client support business of Atrium Medical Corporation of New Hampshire.

Under the agreement, Lumedx will acquire the AtriumNet® software product line, a suite of products designed to automate patient data management in the hospital and practice for vascular surgeons and others who treat patients with impaired blood flow due to artery disease and other conditions. Introduced in 1996, the widely adopted AtriumNet product suite serves more than 3,000 physicians in more than 400 hospitals and practices.

“We are excited about the acquisition of this important clinical business line,” said Allyn McAuley, CEO of Lumedx. “Today, we serve more than 300 hospitals, but our focus has been in the heart center and diabetes clinic. The diagnosis and treatment of vascular disease throughout the body is one of the fastest growing areas of medicine—afflicting approximately 20 million Americans. These cases are now being treated in a variety of settings by surgeons, cardiologists and radiologists, so consolidated patient data management is a real challenge for our clients.

“The AtriumNet software and clinical expertise will allow us to integrate diagnostic and interventional data for cardiology and vascular patients in all laboratory, clinical and practice settings. Clinicians gain immediate access to the patient record and can develop best practice strategies for delivering care. This ultimately means better care for millions of patients afflicted with peripheral and coronary artery disease,” McAuley explained.

The strategic technology and product line transfer by Atrium Medical Corporation was completed with the best interest of the AtriumNet users and their patients in mind. “We are pleased to find such an excellent option for our loyal software customers,” says Steve Herweck, President and CEO of Atrium. “We are confident that Lumedx will provide a new level of service and support to our AtriumNet customers. Additionally, they have very aggressive plans to bring a new version to market with the help of Atrium’s knowledge and clinical expertise, acquired during nearly a decade in the vascular clinical information market. The ultimate winners are the patients...AtriumNet users benefit their patients with enhanced products and services from Lumedx while Atrium patients

benefit from the continued development and marketing of innovative medical device solutions worldwide.”

According to Lumedx, AtriumNet clients will enjoy enhanced support services and will be offered the opportunity to take advantage of a wide array of new products and services. “We have the largest service and support organization in this area of clinical medicine, and we intend to make sure that every AtriumNet client receives world-class 24/7 support for their needs,” said Bill Gazda, vice president of client services for Lumedx. “And we offer a number of products and features to enhance the clinical and administrative experience—scheduling, patient reporting, image management, HL7 integration with hospital information systems and medical devices, charge capture and billing, inventory control, radiation management, and business intelligence systems. We are there to maintain AtriumNet clients at current levels of efficiency, as well as help them grow and enhance their systems to increase clinical quality, efficiency and revenue.”

Dr. Russell Samson, a prominent vascular surgeon from Sarasota, Florida, employs the AtriumNet product suite in his practice’s busy vascular laboratory. “We have long enjoyed the power of the AtriumNet registry software in managing our patients, and are pleased to hear that a specialized company like Lumedx will partner with us to take us to the next level. Information management is the key to practicing true evidence-based medicine, and I believe partnerships between IT vendors and clinicians are the best way to create systems that truly improve long-term patient care,” Samson observed.

Lumedx Corporation is the leading developer of Cardiovascular Information Systems in the US, serving more than 300 major medical centers. With more than 15 years experience serving this marketplace, the Lumedx CardioStar product line provides complete automation of clinical workflow and business management across the continuum of care. Lumedx provides educational sponsorship of the Cardiovascular KnowledgeCenter Consortium, the only national organization of hospitals devoted to excellence in cardiovascular information management.

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